





"teaching best future practice to the best new producers"

MARKETING AND DISTRIBUTION IN THE DEVELOPMENT OF AUDIOVISUAL PROJECTS

Residential workshop

5 - 9 October, 2009

Modra (Bratislava) – SLOVAKIA Hotel Majolika www.hotelmajolika.sk



October 5 Standard and non-conventional financing and distribution strategies

CHRIS AUTY UK Producer

October 6 Multiple formats for a unique subject: an extraordinary case study

MATEJ MINAC Slovakia Director

Presentation of the new Slovak Audiovisual Fund

PATRIK PASS Slovakia Producer

October 7 Digital rights management; traditional and alternative distribution platforms

PETER BUCKINGHAM UK Head of Distribution, UK Film Council

October 8 Co-production markets and project forums

CATHERINE BURESI France Deputy Director

Berlinale EFM

October 9 **Distribution strategies and international sales**

PETER JAGER Austria Distributor
Autlook Film

Plus: One-to-one meetings on your project with trainers and dedicated tutors

Individual consultancies on Media Programme schemes

Social activities and sightseeing

Meet your peers and enter a wide community of international professionals!